

Case study

# Insperity provides elevated HR to match MPACT's rapid growth

Learn how Insperity helped a small consulting company ramp up their employee count as well as upgrade their HR services.

## CHALLENGE: RAPID GROWTH REQUIRES ELEVATED HR SERVICE

Robinson founded MPACT steadily, handling basic HR processes on his own. As a business advisory and consulting firm with a niche in emergency management and disaster recovery, Hurricanes Harvey, Irma and Maria in 2017 created an opportunity for immediate business growth. In just a few months, the firm doubled its number of employees. Robinson realized that inefficient, cumbersome and disconnected back-office processes were holding his business back, and he began looking for a trusted HR service provider.

## SOLUTION: ELEVATED HR PROCESSES AND DELIVERY

Insperity stood out to MPACT for its level of service and responsiveness, offering a full-service HR solution and dedicated team of specialists in payroll, HR, benefits and risk management. Robinson quickly recognized Insperity as a true HR partner. Insperity assisted MPACT with the increased complexity of payroll and payroll tax compliance in multiple states, and PTO concerns that came with a larger, multi-state employee base. Rapid growth also intensified competition for talent with larger firms. Insperity provided more sophisticated HR processes that matched expectations of sought-after candidates and reflected the excellence MPACT's clients expected from its services.

## CLIENT

MPACT Strategic Consulting LLC

## NUMBER OF EMPLOYEES

32

## LOCATION

Houston, Tx

## INDUSTRY

Consulting and advisory services

## CLIENT SINCE

2018

## SERVICES USED

Onboarding, payroll tax compliance, recruitment and retirement services, benefits, risk management

## OVERVIEW

MPACT Strategic Consulting, LLC (MPACT) is a consulting and advisory services firm and two-time honoree of the Inc. 5000 Fastest-Growing Private Companies. Its success relies on attracting and supporting highly skilled employees who can solve difficult problems and deliver high-touch service to client relationships.



**“We had confidence that they were going to be able to deliver the same high-level, quality service we expect and that we provide to our clients and employees.”**

Spurgeon Robinson  
President and CEO  
MPACT Strategic Consulting

### **VALUE: A PROACTIVE HR PARTNER**

MPACT partners with Insperity to streamline and simplify HR processes, onboard employees at speed and maintain payroll tax compliance in multiple states. The difference Insperity has made has been “tremendous,” Robinson says. There are now only two steps to the company’s onboarding process – making a hiring decision and setting compensation, then sending all information to Insperity. The Insperity onboarding team takes it from there.

Robinson rests easy knowing Insperity handles payroll compliance in each of the states MPACT operates in. They also have a sense of assurance knowing they have a partner to consult with on HR issues. With much of the administrative burden of onboarding, payroll, benefits administration and recruiting taken off his shoulders, Robinson can now focus on running his business.

Robinson has received only positive employee feedback about Insperity and says it’s clear that working with Insperity has been successful. Insperity service team members have surpassed his expectations in providing proactive service, and he loves that MPACT can work with one partner and one system to receive the support it needs as it continues to grow.

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