



Insperity provides elevated HR to match MPACT's rapid growth

Learn how Insperity helped a small consulting company ramp up their employee count as well as upgrade their HR services.

CHALLENGE: RAPID GROWTH REQUIRES ELEVATED HR SERVICE

Robinson founded MPACT steadily, handling basic HR processes on his own. As a business advisory and consulting firm with a niche in emergency management and disaster recovery, Hurricanes Harvey, Irma and Maria in 2017 created an opportunity for immediate business growth. In just a few months, the firm doubled its number of employees. Robinson realized that inefficient, cumbersome and disconnected back-office processes were holding his business back, and he began looking for a trusted HR service provider.

SOLUTION: ELEVATED HR PROCESSES AND DELIVERY

Insperity stood out to MPACT for its level of service and responsiveness, offering a full-service HR solution and dedicated team of specialists in payroll, HR, benefits and risk management. Robinson quickly recognized Insperity as a true HR partner. Insperity assisted MPACT with the increased complexity of payroll and payroll tax compliance in multiple states, and PTO concerns that came with a larger, multi-state employee base. Rapid growth also intensified competition for talent with larger firms. Insperity provided more sophisticated HR processes that matched expectations of sought-after candidates and reflected the excellence MPACT's clients expected from its services.

STRATEGIC CONSULTING STRATEGIC CONSULTING

CLIENT

MPACT Strategic Consulting LLC

NUMBER OF EMPLOYEES

32

LOCATION

Houston, Tx

INDUSTRY

Consulting and advisory services

CLIENT SINCE

2018

SERVICES USED

Onboarding, payroll tax compliance, recruitment and retirement services, benefits, risk management

OVERVIEW

MPACT Strategic
Consulting, LLC (MPACT)
is a consulting and
advisory services firm
and two-time honoree
of the Inc. 5000
Fastest-Growing Private
Companies. Its success
relies on attracting and
supporting highly skilled
employees who can solve
difficult problems and
deliver high-touch service
to client relationships.

"We had confidence that they were going to be able to deliver the same high-level, quality service we expect and that we provide to our clients and employees."

Spurgeon RobinsonPresident and CEO
MPACT Strategic Consulting

VALUE: A PROACTIVE HR PARTNER

MPACT partners with Insperity to streamline and simplify HR processes, onboard employees at speed and maintain payroll tax compliance in multiple states. The difference Insperity has made has been "tremendous," Robinson says. There are now only two steps to the company's onboarding process – making a hiring decision and setting compensation, then sending all information to Insperity.

The Insperity onboarding team takes it from there.

Robinson rests easy knowing Insperity handles payroll compliance in each of the states MPACT operates in. They also have a sense of assurance knowing they have a partner to consult with on HR issues. With much of the administrative burden of onboarding, payroll, benefits administration and recruiting taken off his shoulders, Robinson can now focus on running his business.

Robinson has received only positive employee feedback about Insperity and says it's clear that working with Insperity has been successful. Insperity service team members have surpassed his expectations in providing proactive service, and he loves that MPACT can work with one partner and one system to receive the support it needs as it continues to grow.

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