



Insperity Fact Sheet

The Company:	Insperity, Inc., a trusted advisor to America's best businesses for more than 25 years, provides an array of human resources and business solutions designed to help improve business performance.
Primary Services:	The Insperity™ Workforce Optimization™ solution is the most comprehensive offering in the marketplace, delivering administrative relief, better benefits, reduced liabilities and a systematic way to improve productivity. The Insperity Workforce Optimization solution includes a bundle of HR services such as employment administration, government compliance, employee benefits, workers' compensation, payroll and payroll tax administration, policies and best practices, and training and development programs, among others.
Business Performance Solutions:	Additional business performance solutions include Performance Management, Expense Management, Time and Attendance, Organizational Planning, Recruiting Services, Employment Screening, Retirement Services and Insurance Services, enabling companies to take advantage of the specific solutions that meet their current needs.
Target Market:	Insperity's target market is represented by businesses that have 10-5,000 employees and aspire to run better, grow faster and make more money. Insperity's clients have relatively low workers' compensation and unemployment risks and most are in white collar or skilled blue collar industries, such as technology, engineering, real estate, accounting, medical services, banking, legal, insurance and light manufacturing.
Clients/Employees:	Insperity serves more than 100,000 businesses with over 2 million employees. The company has more than 2,000 corporate employees.
Year Established:	Founded in April 1986
Publicly Traded:	Insperity is publicly traded on the New York Stock Exchange under the ticker symbol NSP. The company completed its initial public offering in January 1997.
Revenues:	2011 revenues were \$2 billion
Officers:	Paul J. Sarvadi , Chairman and Chief Executive Officer Richard G. Rawson , President A. Steve Arizpe , Executive Vice President, Client Services and Chief Operating Officer Jay E. Mincks , Executive Vice President, Sales and Marketing

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Douglas S. Sharp, Senior Vice President, Finance, Chief Financial Officer and Treasurer
Mark W. Allen, Senior Vice President, Strategic Planning
James D. Allison, Senior Vice President, Pricing and Cost Analysis
Gregory R. Clouse, Senior Vice President, Service Operations
Betty L. Collins, Senior Vice President, Corporate Human Resources
Jason F. Cutbirth, Senior Vice President, Marketing
Daniel D. Herink, Senior Vice President, Legal, General Counsel and Secretary
Samuel G. Larson, Senior Vice President, Enterprise and Technology Solutions
Ronald M. McGee, Senior Vice President, Property and Casualty Products and Services
Larry D. Shaffer, Senior Vice President, Adjacent Business Development

Corporate Headquarters: 19001 Crescent Springs Dr.
Houston, Texas 77339-3802
281-358-8986, or 800-237-3170

Offices: Insperity operates in 56 offices throughout the United States in the following markets: Atlanta, Austin, Baltimore, Boston, Charlotte, Chicago, Columbus, Dallas/Fort Worth, Denver, Houston, Kansas City, Los Angeles, Madison, Minneapolis, Nashville, New Jersey, New York City, Orlando, Phoenix, Raleigh, San Antonio, San Diego, San Francisco, St. Louis and Washington, D.C.

Website: www.insperity.com

Honors/Recognition: **Best Big Companies in America:** In 2009, Insperity was included for the sixth time on the annual *Forbes* Platinum 400 list of the Best Big Companies in America in the Business Services and Supplies category.

America's Most Admired Companies: Insperity was named in 2003 to *Fortune* magazine's list of America's Most Admired Companies for the fifth consecutive year, ranking among the top four businesses in the Payroll Services category.

InformationWeek 500: Insperity was included in 2003 for the fifth consecutive year on the *InformationWeek* 500 list of leading information technology innovators.

Employers of Choice 500: Insperity was named to the 2001 and 2002 Employers of Choice 500 list, a national ranking conducted by Employment Review® and BestJobsUSA.com. This award honors organizations that recognize employees as their greatest assets and have instituted programs that not only attract but also retain employees.

Best Companies to Work For: Insperity was named in 2012 to *Texas Monthly's* list of Best Companies to Work For in Texas for the seventh time. Insperity also has received regional workplace-related awards in Colorado, Florida, Illinois, New Jersey and North Carolina. The awards are based in large part on the results of a survey sent to the company's employees located in the specific states.

Best Places to Work: In 2011, Insperity was ranked No. 1 by the *Houston Business Journal* on the Best Places to Work in Houston list in the category of companies with 500 or more employees, marking the tenth year the company has been included on the list. Insperity also has received numerous workplace-related awards in outlying markets, including Atlanta, Austin, Baltimore, Charlotte, Dallas / Fort Worth, Denver, Los Angeles, Minneapolis, New York City, Phoenix, Raleigh, San Antonio and San Francisco. The awards are based on the results of a survey sent to the company's employees in the various markets.

Top 100 Workplaces: Insperity was named in 2011 to the *Dallas Morning News* list of Top 100 Workplaces for the third time and to the *Houston Chronicle* list for the second year. The awards are based in large part on the results of a survey sent to the company's employees located in the specific areas.

Ernst & Young Entrepreneur Of The Year: Insperity President and Chief Executive Officer Paul J. Sarvadi was named 2001 National Ernst & Young Entrepreneur Of The Year in the Service category. The awards recognize "outstanding entrepreneurs who have created and sustained successful growing business ventures."

Conn Award: Insperity Chairman and Chief Executive Officer Paul J. Sarvadi received the prestigious Conn Family Distinguished New Venture Leader Award for 2004 from the Mays Business School at Texas A&M University. The Conn Award was established to recognize outstanding business achievement accomplished in an innovative manner.

Texas Business Hall of Fame: In 2007, Insperity Chairman and Chief Executive Officer Paul J. Sarvadi was inducted into the Texas Business Hall of Fame. The award recognizes the state's business leaders who have made outstanding contributions in their field and in the communities in which they live.

For More Information:

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